

Approval Copy

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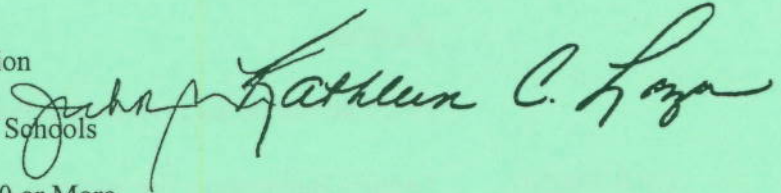
Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

March 22, 2018

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and financing of ground maintenance equipment with related equipment accessories and supplies through Bid No. 001B7400203, in the amount of \$91,352; and

WHEREAS, Funds have been budgeted for the purchase and financing of various dump trucks through Bid No. 001B7400466, in the amount of \$150,965; and

WHEREAS, Funds have been budgeted for the purchase and financing of off-the-lot, new vehicles and equipment through Bid No. 1060169, in the amount of \$41,338 for the Division of Food and Nutrition Services and in the amount of \$170,478 for the Division of Maintenance totaling \$211,816; and

WHEREAS, The acquisition of ground maintenance equipment with related equipment accessories and supplies, various dump trucks, and off-the-lot, new vehicles and equipment through financing agreement has been reviewed by legal counsel; now therefore be it

Resolved, That ground maintenance equipment with related equipment accessories and supplies in the amount of \$91,352 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That various dump trucks in the amount of \$150,965 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That off-the-lot, new vehicles and equipment in the amount of \$41,338 for the Division of Food and Nutrition Services and in the amount of \$170,478 for the Division of Maintenance totaling \$211,816 be purchased and financed for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That the proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such has been or will be acquired before closing; and be it further

Resolved, That the proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such have been or will be acquired before closing; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

001B7400008	Oils, Grease, and Lubricants Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	PPC Lubricants, Inc., Jonestown, Pennsylvania	\$ 30,000
001B7400203	Ground Maintenance Equipment with Related Equipment Accessories, and Supplies Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Turf Equipment and Supply Company, Jessup, Maryland	\$ 91,352
001B7400466	Various Dump Trucks Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Johnson Truck Center, Landover, Maryland	\$150,965
027.18.B3	Bleacher Inspection, Installation, Maintenance, and Repair Service Responsible Office: Division of Maintenance	
	<u>Awardees</u> (See note on page 9)	
	Modern Door & Equipment Sales, Inc., White Plains, Maryland	
	RJ McCarville Associates, Ltd., Pottstown, Pennsylvania	
	TJ Distributors, Inc., Forest Hill, Maryland	
	Total	\$ 60,000
1060169	Off-the-Lot, New Vehicles and Equipment Responsible Office: Division of Maintenance and Division of Food and Nutrition Services	
	<u>Awardees</u>	
	Criswell Chevrolet Inc., Gaithersburg, Maryland	\$ 99,672
	Criswell Performance Cars, Inc., Gaithersburg, Maryland	<u>170,478</u>
	Total	\$270,150

4400002265	Environmental Hazard Abatement, Underground Storage Tanks, Spills, and Drums Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Apex Companies, LLC, Rockville, Maryland	\$200,000
4400008127	Chillers Diagnostics and Preventive Services Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Daikin Applied Americas, Inc., Minneapolis, Minnesota, (Local Affiliate: Bowie, Maryland)	\$800,000
9803122	Referee and Officials for Systemwide Athletics Responsible Office: Athletics Unit	
	<u>Awardees</u> (See note on page 9)	
	Beltway Region Volleyball Officials, Inc., Olney, Maryland	
	Cascade Officials Association, Brinklow, Maryland	
	Frederick County Field Hockey Officials Association, Dickerson, Maryland	
	International Association of Approved Basketball Officials, Rockville, Maryland	
	Metropolitan Baseball Umpires Association, Silver Spring, Maryland	
	Metropolitan Washington Soccer Referees Association, Silver Spring, Maryland	
	Montgomery Boys' Lacrosse Officials, Inc., Clarksburg, Maryland	
	Montgomery Women's Lacrosse Officials Association, Germantown, Maryland	
	Washington District Football Officials Association, Silver Spring, Maryland	
	Washington Field Hockey Umpires Officials Association, Dickerson, Maryland	
	Washington Metropolitan Wrestling Officials Association, Olney, Maryland	
	USTA Associated Maryland Tennis Officials, Inc., Columbia, Maryland	
	Total	\$725,000

GSS13603	Janitorial Supplies Responsible Office: Department of Materials Management	
	<u>Awardee</u>	
	Calico Industrial Supply, LLC, Annapolis Junction, Maryland	\$ 47,150
JMI-602-17-010	Custodial Cleaning and Restroom Products Responsible Office: Division of School Plant Operations	
	<u>Awardee</u>	
	Superior Supply, Ltd., Baltimore, Maryland	\$416,650
R17120	Chiller Preventive Maintenance and Repair Services Responsible Office: Division of Maintenance	
	<u>Awardee</u>	
	Boland Trane Services, Inc., Gaithersburg, Maryland	\$400,000
RQ17-214A	Custodial Supplies Responsible Office: Division of School Plant Operations	
	<u>Awardee</u>	
	Weiss Bros of Hagerstown, Inc., Hagerstown, Maryland	\$362,611
4050.9	Clocks Responsible Office: Department of Materials Management	
	<u>Awardees</u>	
	B. W. Wilson Paper Company, Inc., Richmond, Virginia	\$ 1,000
	Pyramid Paper Company, Tampa, Florida	<u>24,781</u>
	Total	\$ 25,781
4063.12	Art Tools and Supplies—Extension Responsible Office: Department of Materials Management	
	<u>Awardees</u>	
	Blick Art Materials, LLC, Highland Park, Illinois	\$ 5,933

C.A.S. Industries, Inc., Syracuse, New York	23,832
DGS Educational Products,* Delray Beach, Florida	3,904
Interstate Office Supply Company,* Alexandria, Virginia	26,562
Ivin Lee,* Laurel, Maryland	4,717
Pyramid Paper Company, Tampa, Florida	342,228
Quill Corporation, Lincolnshire, Illinois	1,276
School Specialty, Inc., Appleton, Wisconsin, (Local Affiliate: Gaithersburg, Maryland)	12,036
Standard Stationery Supply Company, Wheeling, Illinois	64,931
W. B. Mason Company, Inc., Brockton, Massachusetts, (Local Affiliate: Columbia, Maryland)	<u>68,009</u>
Total	\$553,428

4065.13 Ceramic Supplies  
Responsible Office: Department of Materials Management

Awardees

Blick Art Materials, LLC, Galesburg, Illinois	\$ 2,049
Clayworks Supplies, Inc., Baltimore, Maryland	2,142
DGS Educational Products,* Delray Beach, Florida	1,539
School Specialty, Inc., Appleton, Wisconsin, (Local Affiliate: Gaithersburg, Maryland)	32,658
Sheffield Pottery, Inc., Sheffield, Massachusetts	<u>59,236</u>
Total	\$ 97,624

4369.1 Security Services for Graduation Ceremonies at DAR Constitution  
Hall—Extension  
Responsible Office: Office of School Support and Improvement

Awardee

Falcon Security, Bowie, Maryland	\$ 27,000
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4390.1 External Consultant to Review MCPS Career and Technology  
Education Program—Extension  
Responsible Office: Office of Curriculum and Instructional Programs

Awardee

Educational Strategy Group, LLC, Chevy Chase, Maryland	\$ 74,750
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4397.1	DAR Constitution Hall for Graduation Ceremonies—Extension Responsible Office: Office of School Support and Improvement  <u>Awardee</u>  National Society Daughters of the American Revolution, Washington, D.C.	\$ 65,000
4398.1	Xfinity Center for Graduation Ceremonies—Extension Responsible Office: Office of School Support and Improvement  <u>Awardee</u>  University of Maryland College Park, College Park, Maryland	\$164,714
4440.1	MCPS Retirement System Trust Operations Consultant Responsible Office: Office of Financial Services  <u>Awardee</u>  Funston Advisory Services, LLC, Bloomfield Hills, Illinois	\$ 75,824
7121.6	Asbestos Abatement Equipment and Supplies—Extension Responsible Office: Division of Maintenance  <u>Awardees</u> (See note on page 9)  American Environmental Enterprises, Inc., Glen Mills, Pennsylvania  Aramsco, Inc., Thorofare, New Jersey Distribution International Southwest, Inc., Houston, Texas, (Local Affiliate: Hyattsville, Maryland) W W Grainger, Inc., Lake Forest, Illinois, (Local Affiliate: Rockville, Maryland) Total	\$139,480
7132.6	Kitchenware and Small Equipment—Extension Responsible Office: Division of Food and Nutrition Services  <u>Awardees</u> (See note on page 9)  Calico Industrial Supply, LLC, Annapolis Junction, Maryland Clark Associates, Inc., Lancaster, Pennsylvania	

	Pasco Brokerage, Inc.,* Plano, Texas	
	Pueblo Hotel Supply Company,* Pueblo, Colorado	
	Total	\$100,000
7166.3	Magazine Periodical Subscriptions—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardees</u>	
	Cox Subscriptions, Inc.,* Shallotte, North Carolina	\$160,000
	Scholastic, Inc., St. Charles, Illinois	<u>60,000</u>
	Total	\$220,000
9051.8	Athletic, Cheerleader and Pom Pon Uniforms—Extension Responsible Office: Athletics Unit	
	<u>Awardees</u> (See note on page 9)	
	Cisco, Inc., Baltimore, Maryland	
	Varsity Brands Holding Company, Inc., Jenkintown, Pennsylvania	
	Varsity Spirit Fashions, Memphis, Tennessee	
	Total	\$550,000
9107.8	Uniforms for Division of Food and Nutrition Services—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardees</u> (See note on page 9)	
	Chesapeake Uniform Rental, Inc., Baltimore, Maryland	
	Mid-America Uniforms, New Albany, Indiana	
	Unitec Distribution Systems, Inc.,* Westminster, Maryland	
	Total	\$ 40,000
9116.7	Detergents and Cleaners for Laundry and Kitchen Use—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardees</u> (See note on page 9)	
	Daubers, Inc., Springfield, Virginia	
	ECOLAB, Inc., St. Paul, Minnesota	
	FPC Holdings, Inc., Elkridge, Maryland	
	S Freedman & Sons, Inc., Landover, Maryland	
	Total	\$100,000

9142.1	<p>Large Commercial Kitchen Equipment—Extension Responsible Office: Division of Food and Nutrition Services</p> <p><u>Awardee</u></p> <p>Clark Associates, Inc., Lancaster, Pennsylvania</p>	\$550,000
9186.16	<p>Asbestos Abatement Pre-Qualified Contractors Responsible Office: Division of Maintenance</p> <p><u>Awardees</u> (See note on page 9)</p> <p>Abscope Environmental, Inc., White Marsh, Maryland Aceco, LLC, Silver Spring, Maryland Asbestos Specialists, Inc., Elkridge, Maryland Barco Enterprises, Inc., White Marsh, Maryland CCAPS Construction, LLC,* Baltimore, Maryland Goel Services, Inc.,* Washington, D.C. Inspection Experts, Inc., Columbia, Maryland Northstar Contracting Group, Inc., Baltimore, Maryland Retro Environmental, Inc., Sykesville, Maryland Sandow Construction, Inc.,* Landover, Maryland Southern Insulation, Inc., Hyattsville, Maryland The Environmental Group, Inc.,* Beltsville, Maryland Waco, Inc., Sandston, Virginia</p>	\$350,000
9190.6	<p>Restroom Partition Replacement at Various Locations Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement (PLAR)</p> <p><u>Awardee</u></p> <p>Partition Plus, Inc.,* Fallston, Maryland</p>	\$151,900
9503.2	<p>Wrestling Supplies and Equipment—Extension Responsible Office: Athletics Unit</p> <p><u>Awardees</u></p> <p>Dollamur Sports Surfaces, Fort Worth, Texas Pyramid Paper Company, Tampa, Florida Resilite Sports Products, Inc., Northumberland, Pennsylvania Varsity Brands Holding Company, Inc., Jenkintown, Pennsylvania</p>	<p>\$ 72,258 5,969 36,522 <u>1,249</u> \$115,998</p>
	Total	\$115,998



9736.1	Renovate One Passenger Freight Hydraulic Elevator at Ashburton Elementary School Responsible Office: Division of Maintenance/Planned Life-cycle Asset Replacement (PLAR)	
	<u>Awardee</u>	
	Delaware Elevator, Inc., Salisbury, Maryland	\$157,200
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$7,112,577

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:KCL

Attachment

Bid Activity Report  
March 22, 2018

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
001B7400008	Oils, Grease, and Lubricants	N/A	State of Maryland Contract				
001B7400203	Ground Maintenance Equipment with Related Equipment Accessories, and Supplies	N/A	State of Maryland Contract				
001B7400466	Various Dump Trucks	N/A	State of Maryland Contract				
027.18.B3	Bleacher Inspection, Installation, Maintenance, and Repair Service	N/A	Howard County Public Schools Contract				
1060169	Off-the-Lot, New Vehicles and Equipment	N/A	Montgomery County Contract				
4400002265	Environmental Hazard Abatement, Underground Storage Tanks, Spills, and Drums	N/A	Howard County Government Contract				
4400008127	Chillers Diagnostics and Preventive Services	N/A	Fairfax County Public Schools Contract				
9803122	Referee and Officials for Systemwide Athletics	N/A					
GSS13603	Janitorial Supplies	N/A	State of Delaware Contract				
JMI-602-17-010	Custodial Cleaning and Restroom Products	N/A	Baltimore County Public Schools Contract				
R17120	Chiller Preventive Maintenance and Repair Services	N/A	Loudoun County Public Schools Contract				
RQ17-214A	Custodial Supplies	N/A	Frederick County Public Schools Contract				
4050.9	Clocks	10	0	3	0	2	0
4063.12	Art Tools and Supplies—Extension	15	3	7	2	10	3
4065.13	Ceramic Supplies	15	1	6	1	5	1
4369.1	Security Services for Graduation Ceremonies at DAR Constitution Hall—Extension	N/A					
4390.1	External Consultant to Review MCPS Career and Technology Education Program—Extension	4	0	1	0	1	0
4397.1	DAR Constitution Hall for Graduation Ceremonies—Extension	N/A					
4398.1	Xfinity Center for Graduation Ceremonies—Extension	N/A					
4440.1	MCPS Retirement System Trust Operations Consultant	5	0	5	0	1	0
7065.12	Custodial Supplies—Extension	36	13	29	10	18	4
7121.6	Asbestos Abatement Equipment and Supplies—Extension	17	6	3	1	4	0
7132.6	Kitchenware and Small Equipment—Extension	7	4	5	3	4	2
7166.3	Magazine Periodical Subscriptions—Extension	3	1	2	1	2	1
9051.8	Athletic, Cheerleader and Pom Pon Uniforms—Extension	32	18	4	1	3	0

Bid Activity Report  
March 22, 2018

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
9107.8	Uniforms for Division of Food and Nutrition Services—Extension	6	3	5	2	3	1
9116.7	Detergents and Cleaners for Laundry and Kitchen Use—Extension	11	0	6	0	4	0
9142.1	Large Commercial Kitchen Equipment—Extension	9	2	4	2	1	0
9186.16	Asbestos Abatement Pre-Qualified Contractors	21	6	15	5	13	4
9190.6	Restroom Partition Replacement at Various Locations	12	7	3	3	1	1
9503.2	Wrestling Supplies and Equipment—Extension	16	2	4	0	4	0
9736.1	Renovate One Passenger Freight Hydraulic Elevator at Ashburton Elementary School	17	5	3	0	1	0

